# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

# MONTHLY FINANCIAL REPORTING FORM

1

Submitted on 3/24/2004 2:34:46 PM

1.	FOR THE MONTH ENDING:	February 29, 2004
2.	Name:	Dental Health Services
3.	File Number:(Enter last three digits) 933-0	059
4.	Date Incorporated or Organized:	June 1, 1982
5.	Date Licensed as a HCSP:	n/a
6.	Date Federally Qualified as a HCSP:	n/a
7.	Date Commenced Operation:	June 1, 1982
8.	Mailing Address:	3833 Atlantic Avenue, Long Beach, CA 90807
9.	Address of Main Administrative Office:	3833 Atlantic Avenue, Long Beach, CA 90807
10.	Telephone Number:	(562) 595-6000
11.	HCSP's ID Number:	
12.	Principal Location of Books and Records:	3833 Atlantic Avenue, Long Beach, CA 90807
13.	Plan Contact Person and Phone Number:	Godfrey Pernell, DDS, (562) 595-6000
14.	Financial Reporting Contact Person and Phone Number:	Mehdi Moussavi, (562) 595-6000
15.	President:*	Godfrey Pernell, DDS
16.	Secretary:*	Gary Pernell
17.	Chief Financial Officer:*	Mehdi Moussavi
18.	Other Officers:*	Robert Tillery - Vice President of Health Services
19.		
20.		
21.		
22.	Directors:*	Godfrey Pernell, DDS
23.		Gary Pernell
24.		Wayne Pernell
25.		
26.		
27.		
28.		
29.		
30.		
31.		
	deposes and says that they are the officers of the said health care assets were the absolute property of the said health care service and that these financial statements, together with related exhibit full and true statement of all the assets and liabilities and of the	vice plan noted on line 2, being duly sworn, each for himself or herself, e service plan, and that, for the reporting period stated above, all of the herein plan, free and clear from any liens or claims thereon, except as herein stated, ts, schedules and explanations therein contained, annexed or referred to, is a condition and affairs of the said health care service plan as of the reporting in for the period reported, according to the best of their information, knowledge
32.	President	Gomeý Perieu post (please type for valid signature)
33.	Secretary	signature required (please type for valid signature)
34.	Chief Financial Officer	Mena Mossoquired (please type for valid signature)
		officers and directors who did not occupy the indicated position in the previous
35.	statement.  If this is a revised filing, check here and complete question 4 on Page 2:	

Check My Work.

36. If all dollar amounts are reported in thousands (000), check here

# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

# MONTHLY FINANCIAL REPORTING FORM

# **SUPPLEMENTAL INFORMATION**

				1
1.	Are footnote disclosures attached with this filing?	Yes		
2.	Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	Yes		
	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	No	Ī	
4.	If this is a revised reporting form, what is/are the reason(s) for the revision?			

#### REPORT #1 ---- PART A: ASSETS

	1	2
CURRENT	ASSETS:	Current Period
1.	Cash and Cash Equivalents	916,851
2.	Short-Term Investments	1,189,795
3.	Premiums Receivable - Net	344,870
4.	Interest Receivable	2,852
5.	Shared Risk Receivables - Net	
6.	Other Health Care Receivables - Net	
7.	Prepaid Expenses	61,151
8.	Secured Affiliate Receivables - Current	
9.	Unsecured Affiliate Receivables - Current	155,333
10.	Aggregate Write-Ins for Current Assets	93,800
11.	TOTAL CURRENT ASSETS (Itemms 1 to 10)	2,764,652
OTHER A	SCETS.	
12.	Restricted Assets	450,000
13.		450,000
13.	Long-Term Investments Intangible Assets and Goodwill - Net	
	Secured Affiliate Receivables - Long-Term	
15.	Ψ	700 640
16.	Unsecured Affiliate Receivables - Past Due	700,649
17.	Aggregate Write-Ins for Other Assets	8,989
18.	TOTAL OTHER ASSETS (Items 12 to 18)	1,159,638
PROPERT	Y AND EQUIPMENT	
19.	Land, Building and Improvements	
20.	Furniture and Equipment - Net	27,732
21.	Computer Equipment - Net	43,517
22.	Leasehold Improvements -Net	13,720
23.	Construction in Progress	
24.	Software Development Costs	90,520
25.	Aggregate Write-Ins for Other Equipment	0
26.	TOTAL PROPERTY AND EQUIPMENT (Items 19 to 25)	175,489
27.	TOTAL ASSETS	4,099,779
DETAIL C	OF WINTER INC A CORECATED AT ITEM 10 FOR CURRENT ACCETS	
	OF WRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS	02 800
1001.	Deferred Taxes	93,800
1002.		
1003.		
1004.		
1098.	Summary of remaining write-ins for Item 10 from overflow page	02.000
1099.	TOTALS (Items 1001 thru 1004 plus 1098)	93,800
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS	
1701.	Other Assets	8,989
1702.		
1703.		
1704.		
1798.	Summary of remaining write-ins for Item 17 from overflow page	
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	8,989
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT	
2501.		
2502.		
2503.		
2504.	Comments of amounts in factors 25 from	
2598.	Summary of remaining write-ins for Item 25 from overflow page	
2599.	TOTALS (Items 2501 thru 2504 plus 2598)	0

# REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

	1	2	3	4
			Current Period	
			Non-	
CURRENT LIABILITIES:		Contracting	Contracting	Total
Trade Accounts Payab	ble	549,225	XXX	549,225
Capitation Payable		53,135	XXX	53,135
Claims Payable (Repo	orted)	5,000		5,000
Incurred But Not Rep		162,000		162,000
POS Claims Payable (			381,000	381,000
POS Incurred But No			286,000	286,000
7. Other Medical Liabili			200,000	0
Unearned Premiums	9	227,821	XXX	227,821
Loans and Notes Paya	nhle	227,021	XXX	0
10. Amounts Due To Affi			XXX	0
11. Aggregate Write-Ins f		254,149	0	254,149
		1,251,330	667,000	
OTHER LIABILITIES:	LIABILITIES (Items 1 to 11)	1,231,330	007,000	1,918,330
·	able (Not Subordinated)		XXX	0
14. Loans and Notes Paya			XXX	0
15. Accrued Subordinated			XXX	0
16. Amounts Due To Aff		400 700	XXX	0
17. Aggregate Write-Ins f		488,700	XXX	488,700
	BILITIES (Items 13 to 18)	488,700	XXX	488,700
19. TOTAL LIABILITIE	S	1,740,030	667,000	2,407,030
NET WORTH				
20. Common Stock		XXX	XXX	300
21. Preferred Stock		XXX	XXX	
22. Paid In Surplus		XXX	XXX	668,421
23. Contributed Capital		XXX	XXX	
<ol><li>Retained Earnings (D</li></ol>	eficit)/Fund Balance	XXX	XXX	710,403
<ol> <li>Aggregate Write-Ins f</li> </ol>	or Other Net Worth Items	XXX	XXX	313,625
26. TOTAL NET WORT	'H (Items 20 to 25)	XXX	XXX	1,692,749
27. TOTAL LIABILITIE	S AND NET WORTH	XXX	XXX	4,099,779
		N. Marke		
	EGATED AT ITEM 11 FOR CURRENT LIA	1		
1101. Retirement Plan Paya	ble	254,149		254,149
1102.				0
1103.				0
1104.				0
	g write-ins for Item 11 from overflow page			0
1199. TOTALS (Items 110)	1 thru 1104 plus 1198)	254,149	0	254,149
		<u> </u>		
	EGATED AT ITEM 17 FOR OTHER LIABII			
1701. Deferred Taxes		488,700	XXX	488,700
1702.			XXX	0
1703.			XXX	0
1704.			XXX	0
1798. Summary of remainin	g write-ins for Item 17 from overflow page		XXX	0
1799. TOTALS (Items 170)	1 thru 1704 plus 1798)	488,700	XXX	488,700
DETAILS OF MINER DIS 1000	ECATED AT FEEM 32 FOR OTHER STORY	ODTH ITEMS		
	EGATED AT ITEM 25 FOR OTHER NET W		VVV	212.525
2501. Unrealized Gain/(Los	s) MIKT Securities	XXX	XXX	313,625
2502.		XXX	XXX	
2503.		XXX	XXX	
2504.		XXX	XXX	
	g write-ins for Item 25 from overflow page	XXX	XXX	
2599. TOTALS (Items 250)		XXX	XXX	313,625

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2
		Current Period	Year-To-Date
EXTENITIES			
EVENUES:	······································	902 720	9 671 600
	emiums (Commercial)	893,729	8,671,602
	pitation GOD R I I		
	p-payments, COB, Subrogation		
	tle XVIII - Medicare		
	tle XIX - Medicaid		
	e-For-Service		
	int-Of-Service (POS)	270,190	2,866,963
8. Int	terest	23,547	90,65
	sk Pool Revenue		
10. Ag	ggregate Write-Ins for Other Revenues	275	8,20
11. TO	OTAL REVENUE (Items 1 to 10)	1,187,741	11,637,42
XPENSES:			
Medical and	Hospital		
	patient Services - Capitated		
13. Inj	patient Services - Per Diem		
14. Inj	patient Services - Fee-For-Service/Case Rate		
15. Pr	imary Professional Services - Capitated	422,866	4,457,19
16. Pr	imary Professional Services - Non-Capitated		
17. Ot	her Medical Professional Services - Capitated		
18. Ot	her Medical Professional Services - Non-Capitated	309,673	2,707,52
19. No	on-Contracted Emergency Room and Out-of-Area Expense, not including POS		
	OS Out-Of-Network Expense		
	narmacy Expense - Capitated		
	narmacy Expense - Fee-for-Service		
	gregate Write-Ins for Other Medical and Hospital Expenses	149,469	1,491,33
	OTAL MEDICAL AND HOSPITAL (Items 12 to 23)	882,008	8,656,05
Administration	, ,	002,000	0,020,02
	ompensation	105,267	1,122,440
	terest Expense	100,207	-,,
	ecupancy, Depreciation and Amortization	30,554	328,86
	anagement Fees	30,334	320,00.
	arketing	83,770	870,31
		63,770	070,31
	filiate Administration Services	65 200	502.07
	ggregate Write-Ins for Other Administration	65,200	593,97
	OTAL ADMINISTRATION (Items 25 to 31)	284,791	2,915,599
	OTAL EXPENSES	1,166,799	11,571,650
	COME (LOSS)	20,942	65,77
	traordinary Item		
	ovision for Taxes		
	ET INCOME (LOSS)	20,942	65,77
ET WORTH:			
	et Worth Beginning of Period	1,643,376	1,475,93
39. Aı	ıdit Adjustments		
40. Inc	crease (Decrease) in Common Stock		
41. Inc	crease (Decrease) in Preferred Stock		
42. Inc	crease (Decrease) in Paid in Surplus		
	crease (Decrease) in Contributed Capital		
44. Inc	crease (Decrease) in Retained Earnings:		
	et Income (Loss)	20,942	65,77
	vidends to Stockholders		
	gregate Write-Ins for Changes in Retained Earnings	0	
	gregate Write-Ins for Changes in Other Net Worth Items	28,431	151,03
	ET WORTH END OF PERIOD (Items 38 to 48)	1,692,749	1,692,74

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		Current Period	Year-to-Date
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES		
1001.	Other Income	275	8,20
1002.			
1003.			
1004.			
1005.			
1006.			
1098.	Summary of remaining write-ins for Item 10 from overflow page		
1099.	TOTALS (Items 1001 thru 1006 plus 1098)	275	8,20
DETAILS	 OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EXP		
2301.	Other Medical Expenses	149,469	1,491,33
2302.			
2303.			
2304.			
2305.			
2306.			
2398.	Summary of remaining write-ins for Item 23 from overflow page		
2399.	TOTALS (Items 2301 thru 2306 plus 2398)	149,469	1,491,33
3101. 3102. 3103. 3104.	OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSES Other Expenses	65,200	593,97
3105. 3106.			
	Summore of remaining swite in for Itan 21 from quartless need		
3198. 3199.	Summary of remaining write-ins for Item 31 from overflow page TOTALS (Items 3101 thru 3106 plus 3198)	65,200	593,97
4701.	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4702.			
4703.			
4704.			
4705.			
4706.			
4798.	Summary of remaining write-ins for Item 47 from overflow page		
4799.	TOTALS (Items 4701 thru 4706 plus 4798)	0	
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH IT		
4801.	Unrealized Gain/(Loss) MKT Securities	28,431	151,03
4802.			
4803.			
4804.			
4805.			
4806.			
4898.	Summary of remaining write-ins for Item 48 from overflow page		
4899.	TOTALS (Items 4801 thru 4806 plus 4898)	28,431	151,03

#### REPORT #3: STATEMENT OF CASH FLOWS

	1	2	3
		Current Period	Year-to-Date
	OW PROVIDED BY OPERATING ACTIVITIES  Group/Individual Premiums/Capitation	1,095,681	11,467,471
1.	Fee-For-Service	1,093,061	11,407,471
2.			
3.	Title XVIII - Medicare Premiums		
4.	Title XIX - Medicaid Premiums	26.260	220 75 4
5.	Investment and Other Revenues	26,269	328,754
6.	Co-Payments, COB and Subrogation	0.42.260	0.5.5.7.4.
7.	Medical and Hospital Expenses	-843,360	-8,565,746
8.	Administration Expenses	-280,601	-2,827,407
9.	Federal Income Taxes Paid		
10.	Interest Paid		
11.	NET CASH PROVIDED BY OPERATING ACTIVITIES	-2,011	403,072
CASH FLO	OW PROVIDED BY INVESTING ACTIVITIES		
12.	Proceeds from Restricted Cash and Other Assets		
13.	Proceeds from Investments		
14.	Proceeds for Sales of Property, Plant and Equipment		
15.	Payments for Restricted Cash and Other Assets		
16.	Payments for Investments	-1	-342,675
17.	Payments for Property, Plant and Equipment	-1,802	-24,463
18.	NET CASH PROVIDED BY INVESTING ACTIVITIES	-1,803	-367,138
	OW PROVIDED BY FINANCING ACTIVITIES:	-1,003	-307,130
19.	Proceeds from Paid in Capital or Issuance of Stock		
20.	Loan Proceeds from Non-Affiliates		
21.	Loan Proceeds from Affiliates		
22.	Principal Payments on Loans from Non-Affiliates		
23.	Principal Payments on Loans from Affiliates		
24.	Dividends Paid		
25.	Aggregate Write-Ins for Cash Provided by Financing Activities	0	0
26.	NET CASH PROVIDED BY FINANCING ACTIVITIES	0	0
27.	NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	-3,814	35,934
28.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE MONTH	920,665	880,917
29.	CASH AND CASH EQUIVALENTS AT THE END OF THE MONTH	916,851	916,851
RECONCI	LIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITI	ES:	
30.	Net Income	20,942	65,778
Adjustm	ents to Reconcile Net Income to Net Cash Provided by Operating Activities		
31.	Depreciation and Amortization	5,582	52,711
32.	Decrease (Increase) in Receivables	-74,651	-23,023
33.	Decrease (Increase) in Prepaid Expenses	-13,873	-9,762
34.	Decrease (Increase) in Affiliate Receivables	-2,833	222,264
35.	Increase (Decrease) in Accounts Payable	-28,356	-168,632
		68,000	257,000
36.	Increase (Decrease) in Claims Payable and Shared Risk Pool		
37.	Increase (Decrease) in Unearned Premium	6,413	-48,070
38.	Aggregate Write-Ins for Adjustments to Net Income	16,765	54,806
39.	TOTAL ADJUSTMENTS (Items 31 through 38)	-22,953	337,294
40.	NET CASH PROVIDED BY OPERATING ACTIVITIES	-2,011	403,072
	(Item 30 adjusted by Item 39 must agree to Item 11)		
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINA	ANCING ACTIVI	TIES
2501.			
2502.			
2503.			
2598.	Summary of remaining write-ins for Item 25 from overflow page		
	TOTALS (Items 2501 thru 2503 plus 2598)	0	C
DEEDATE C	* * *	_	·
	OF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOMI		<b>7</b> 4 050
3801.	Retirement Plan Payable	7,185	71,850
3802.	Other Receivable	5,279	7,626
3803.	Accrued Wages	4,301	-25,363
3898.	Summary of remaining write-ins for Item 38 from overflow page		693
3899.	TOTALS (Items 3801 thru 3803 plus 3898)	16,765	54,806
		, -	,

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#### REPORT #4: ENROLLMENT AND UTILIZATION TABLE

#### TOTAL ENROLLMENT

TOTAL ENROLLMENT											
1	2	3	4	5	6	Total Member Ambulatory Encounters for Period			10	11	12
					Cumulative						
					Enrollee				Total Patient	Annualized	Average
	Total Enrollees At End of	Ü	Terminations During		Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period	Physicians	Non-Physicians	Total	Incurred	Days/1000	Stay
Group (Commercial)	70,365	2,979	2,823	70,521	70,521			0		0	
2. Medicare Risk				0				0			
3. Medi-Cal Risk				0				0			
4. Individual	3,114	0	22	3,092	3,092			0		0	
5. Point of Service	10,319	0	254	10,065	10,065			0		0	
6. Aggregate write-ins for Other	0	0	0	0	0	0	0	0	0		
7. Total Membership	83,798	2,979	3,099	83,678	83,678	0	0	0	0	0	
DETAILS OF WRITE-INS AGGRE	GATED AT ITEM 6 FOR	OTHER SOURCES OF	F ENROLLMENT								
601. Small Group				0				0			
602. Healthy Families				0				0			
603. AIM				0				0			
604. Medicare Cost				0				0			
605. ASO				0		N/A	N/A	N/A	N/A	N/A	N/A
606. PPO				0				0			
607.				0				0			
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610.				0				0			
611.				0				0			
612.				0				0			
Summary of remaining write-ins for											
698. Item 6 from overflow page				0				0			
Totals (lines 601 through 612 plus 699, 698) (Line 6 above)	0	0	n	0	0	n	0	0	0		
077. 073) (Enic 0 above)	0	U	U	U	U	U	U	U	U		

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	NOTES TO FINANCIAL STATEMENTS						
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	OVERFLOW PAGE FOR WRITE-INS						
1. 2.	Page 7 line #3898, other assets \$693						
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#### KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06 AND 1300.84.2

	IUNSUANI	IV	SECTIONS	5 1300.84.06 AND 1300.84.2	
			1		2
1.	Net Equity				\$ 1,692,749
2.	Add: Subordinated Debt				\$
3.	Less: Receivables from officers, directors, and affiliates				\$ 855,982
4.	Intangibles				\$
5.	Tangible Net Equity (TNE)				\$ 836,767
6.	Required Tangible Net Equity (See Below)				\$ 452,806
7.	TNE Excess (Deficiency)				\$ 383,961
			Full Service Plans		Specialized Plan
A.	Minimum TNE Requirement	\$	1,000,000	Minimum TNE Requirement	\$ 50,000
В.	REVENUES:				
8.	2% of the first \$150 million of annualized premium revenues	\$		2% of the first \$7.5 million of annualized premium revenue	\$ 150,000
	Plus			Plus	
9.	1% of annualized premium revenues in excess of \$150 million	\$		1% of annualized premium revenue in excess of \$7.5 million	\$ 63,463
10.	Total	\$	0	Total	\$ 213,463
	HEALTHCARE EXPENDITURES:				
11.	8% of the first \$150 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$		8% of the first \$7.5 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$ 452,806
	Plus			Plus	
12.	4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.	\$		4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis.	\$
	Plus			Plus	
13.	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$		4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$
14.	Total	\$	0	Total	\$ 452,806
15.	Required "TNE" - Greater of "A" "B" or "C	'\$		Required "TNE" - Greater of "A" "B" or "C"	\$ 452,806

# KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

# POINT OF SERVICE (POS) "ADJUSTED" TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

		1
1. Net Equity	\$	1,692,749
2. Add: Subordinated Debt	\$	
3. Less: Receivables from officers, directors, and affiliates	\$	855,982
4. Intangibles	\$	
5. Tangible Net Equity (TNE)	\$	836,767
6. Required Tangible Net Equity (From Line 18 below)	\$	515,098
7. TNE Excess (Deficiency)	\$	321,669
ADJUSTED REQUIRED MINIMUM TANGIBLE NET EQUIT  I. Plan is required to have and maintain TNE as required by Ru		
8. Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$	
9. 10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$	
10. Add lines 8 and 9	\$	0
II. Plan is required to have and maintain TNE as required by Ru <u>PART A</u>	ıle 1	.300.76 (a)(3):
11. Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 15)	\$	143,490
12. 10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$	371,608
13. Add lines 11 and 12	\$	515,098

# POS WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

		1	2
		Full Service	Specialized
		<u>Plans</u>	<u>Plans</u>
1.	Health care expenditures for period	\$	\$ 882,009
	Less:		
2.	Capitated or managed hospital payment basis expenditures		422,866
3.	Health care expenditures for out-of-network services for point-of-service enrollees		309,673
4.	Result	0	149,470
5.	Annualized		1,793,628
6.	Reduce to maximum of \$150 million		1,793,628
7.	Multiply by 8%	\$0	\$ 143,490
	Plus		
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$ 1,793,628
9.	Line 8 less \$150 million		
10.	Multiply by 4%	\$0	\$ 0
	Plus		
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$	\$
12.	Multiply by 4%	\$ 0	\$ 0
13.	Total	\$0	\$ 143,490